



More than 2 million active users worldwide and 300.000 in the Netherlands sees it's learning as the most powerful and user-friendly virtual learning environment on the market. This makes our organisation one of the leading e-learning companies in Europe.

it's learning has offices in The Netherlands, Norway, Sweden, Denmark, Germany, UK, France and the US. Our customers consists of schools and universities, from primary education to higher education.

Due to growth, we are looking for a:

General manager/Sales manager (m/f)

Do you have prior success with sales and wish to continue this in a young and dynamic environment?

it's learning Netherlands is looking for an enthusiastic general manager/sales manager who gets fulfilment from building up and leading the sales team of one of the largest vendor of learning platforms in Europe. The sales and marketing department is responsible for building the brand in it's learning in the Netherlands as well as doing sales activities in the educational market.

Tasks and responsibilities

- You are responsible for leading the company (targets, economy, processes)
- You are responsible for building the sales and marketing team in the Netherlands
- You are doing sales and marketing activities in the Netherlands
- You motivate the employees to achieve their maximum potential
- Further develop and optimize the company's sales process and culture
- You are responsible for the sales to the markets MBO and Higher education.

Profile

- You are a commercial talent whom from an educational perspective can advise schools on the learning platform it's learning
- You have a minimum of college education with relevant work experience
- You are enthusiast, convincing and a team-player
- Furthermore you are pro-active and inspirational
- You are able to organize your time and work independent
- You have a great sense of responsibility
- You are the perfect mix between energy, motivation and professionalism
- Excellent communication skills orally as well as written in Dutch and English is a prerequisite

We can offer

- A career in a young and dynamic organization with a no-nonsense culture
- A chance to make a substantial contribution to the success of it's learning in the Netherlands
- A learning environment in rapid development
- Independence and responsibilities
- Excellent primary and secondary working conditions
- An organization with focus on the "fun" factor

If you are interested in this new and challenging function? Then we look forward to receive your CV with motivation. You can apply via e-mail: recruitment@itslearning.nl. Contact person is Mr. V. Sivertsen. If you have any questions regarding this function, please call 06 1285 6549.